FINANCIAL STATEMENTS

December 31, 2018 and 2017

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INDEPENDENT AUDITOR'S REPORT

To the Board of Trustees
The Homeless Families Foundation (hereafter "HFF"):

Report on the Financial Statements

We have audited the accompanying financial statements of HFF (a nonprofit organization), which comprise the statement of financial position as of December 31, 2018, and the related statements of activities, cash flows and of functional expenses for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risk of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting principles used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of HFF as of December 31, 2018 and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Reports on Summarized Comparative Information

We previously audited HFF's 2017 and 2016 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our reports dated August 1, 2018 and June 27, 2017, respectively. In our opinion, the summarized comparative information presented herein as of and for the years ended December 31, 2017, as well as the comparative 2016, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Other Matters - Other Information

On August 18, 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2016-14, Not-for-Profit Entities (Topic 958)—Presentation of Financial Statements of Not-for-Profit Entities. The ASU addresses the complexity and understandability of net asset classification, and deficiencies in information about liquidity and availability of resources. The Organization has implemented ASU 2016-14 and has adjusted the presentation in these financial statements accordingly. The ASU has been applied retrospectively to all periods presented, and has resulted in previous net asset classes "Unrestricted – Board Endowment" and "Unrestricted" to be combined into a single classification of Net Assets Without Donor Restrictions, as well as net asset classes "Temporarily Restricted" and "Permanently Restricted" to be combined into a single classification of Net Assets With Donor Restrictions.

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying Schedule of Expenditures of Federal Awards, as required by Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our reported dated August 21, 2019, on our consideration of HFF's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering HFF's internal control over financial reporting and compliance.

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Statements of Financial Position December 31, 2018 and 2017

ASSETS

1.052.5	2018	2017
Current Assets	•	
Cash	\$ 1,307,618	\$ 1,397,663
Gift Cards	13,998	10,427
Cash Advance	200	-
Accounts Receivable	232,101	194,500
Pledges Receivable (net of discount of \$0)	-	50,000
Prepaid Maintenance Fees	9,183	-
Prepaid Expenses	2,342	1,911
Funds Held by The Columbus Foundation	117,027	89,089
Total Current Assets	1,682,469	1,743,590
Property and Equipment		
Land	91,378	91,378
Building	2,203,018	1,994,028
Equipment	438,352	426,491
Less: Accumulated Depreciation	(1,588,173)	(1,485,160)
Net Property and Equipment	1,144,575	1,026,737
Total Assets	\$ 2,827,044	\$ 2,770,327
LIABILITIES		
Current Liabilities		
Accounts Payable	\$ 24,465	\$ 100,641
Accrued Payroll	53,858	43,623
Other Accrued Expenses	44,901	21,763
401(K) Contributions	194	157
Current Portion of Long-Term Liabilities	6,837	3,459
Total Current Liabilities	130,255	169,643
Long-Term Liabilities		
Capital Lease	31,740	9,224
Line of Credit	183,990	-
Less: Current Portion of Long-Term Liabilities	(6,837)	(3,459)
Total Long-Term Liabilities	208,893	5,765
Total Liabilities	339,148	175,408
<u>NET ASSETS</u>		
Net Assets Without Donor Restrictions	2,259,744	2,351,841
Net Assets With Donor Restrictions	228,152	243,078
Total Net Assets	2,487,896	2,594,919
Total Liabilities and Net Assets	\$ 2,827,044	\$ 2,770,327

Statement of Activities

For the year ended December 31, 2018 with comparative totals for 2017

	With	Without Donor	Š	With Donor			
	Res	Restrictions	Re	Restrictions		2018	2017
Public Support and Revenue:							
Contributions	ş	950,629	ςş	213,749	↔	1,164,378	\$ 1,101,659
In-Kind Donated Goods/Services		98,815		•		98,815	64,742
Interest Income		2,500		•		2,500	3,596
Other Income		10,530				10,530	16,444
Change In Pledge Value		. 1		1		, '	, '
Restricted Operating Grants		•		1,190,871		1,190,871	1,032,253
Income from Funds Held at the Columbus Foundation		(2,696)		•		(2,696)	9,476
		1,059,778		1,404,620		2,464,398	2,228,170
Net Assets Released from Restrictions		1,419,546		(1,419,546)		1	1
Total Revenues and Support		2,479,324		(14,926)		2,464,398	2,228,170
Expenses:							
Program Services		1,908,673		ı		1,908,673	1.795.797
Administrative and General		313,339		ı		313,339	225,618
Fundraising		349,409				349,409	278,438
Total Expenses		2,571,421		1		2,571,421	2,299,853
Other Income and Expense		1				!	ļ
Pass Inrough Grant Funding Revenue		14/,30/		ı		147,307	272,670
Pass Through Grant Funding Expense		(147,307)		ı		(147,307)	(272,670)
Total Other Income and Expense		1		1		1	1 1
Increase (Decrease) in Net Assets		(92,097)		(14,926)		(107,023)	(71,683)
Net Assets, Beginning of Year		2,351,841		243,078		2,594,919	2,666,602
Net Assets, End of Year	\$	2,259,744	\$	228,152	ş	2,487,896	\$ 2,594,919

Statement of Activities For the year ended December 31, 2017 with comparative totals for 2016

	Without Donor	With Donor		
	Restrictions	Restrictions	2017	2016
Public Support and Revenue:				
Contributions	\$ 934,168	\$ 167,491	\$ 1,101,659	\$ 802,232
In-Kind Donated Goods/Services	64,742	1	64,742	16,800
Interest Income	3,596	•	3,596	1,922
Other Income	16,444	•	16,444	200
Change In Pledge Value	ı	1	ı	2,818
Restricted Operating Grants	1	1,032,253	1,032,253	1,363,957
Income from Funds Held at the Columbus Foundation	9,476	•	9,476	4,766
	1,028,426	1,199,744	2,228,170	2,192,995
Net Assets Released from Restrictions	1,419,120	(1,419,120)	1	1
Total Revenues and Support	2,447,546	(219.376)	2.228.170	2.192.995
Expenses:				
			1	(1)
Program Services	1,795,797	·	1,795,797	1,550,579
Administrative and General	225,618	ı	225,618	238,781
Fundraising	278,438	1	278,438	194,841
Total Expenses	2,299,853	1	2,299,853	1,984,201
Other Income and Expense Pass Through Grant Funding Revenue Pass Through Grant Funding Expense Total Other Income and Expense Increase (Decrease) in Net Assets	272,670 (272,670)	(219,376)	272,670 (272,670)	114,749 (114,749) - 208,794
Net Assets, End of Year	\$ 2,351,841	\$ 243,078	\$ 2,594,919	\$ 2,666,602

Statement of Functional Expenses For the year ended December 31, 2018 with comparative totals for 2017

	Program						
	Services	S	Supporting Services	vices		Total Expenses	penses
		Management		 	Total		
	Community	and	Fund	Sup	Supporting		
	Service	General	Raising	Se	Services	2018	2017
Salaries and Related Expenses	\$ 1,201,642	\$ 211,434	\$ 137,613	ъ У	349,047	\$ 1,550,689	\$ 1,308,513
Supplies	7,314	4,192	908	9	4,998	12,312	7,723
Postage	7	1,459	2,213	3	3,672	3,679	3,685
Utilities	44,977	2,172	1,155	5	3,327	48,304	40,883
Repairs and Maintenance	47,385	18,002	648	∞	18,650	66,035	58,002
Direct Assistance	223,335	ı	1		ı	223,335	291,063
Education Center	110,917	25,202	1		25,202	136,119	106,252
Audit Fees	1	10,400	1		10,400	10,400	10,000
Consultant Fees	64,323	21,994	4,292	2	26,286	609'06	54,774
Travel and Transportation	27,843	289	350	0	639	28,482	22,895
Mortgage and Line of Credit Interest	ı	2,792	•		2,792	2,792	2,098
Insurance	18,379	2,121	1,452	2	3,573	21,952	21,720
Fundraising	•	1	109,978	∞	109,978	109,978	94,853
Marketing	1	1	20,633	8	20,633	20,633	1
Database Measurement Resources	•	ı	ı		,	1	10,000
Miscellaneous	27,659	9,021	7,595		16,616	44,275	41,475
Total Before Depreciation							
and Donated Services	1,773,781	309,078	286,735	5	595,813	2,369,594	2,073,936
Depreciation	94,942	4,261	3,810	0	8,071	103,013	109,861
In-Kind Donations	39,950	•	58,864	₹1•	58,864	98,814	64,742
(Gain)/Loss on Disposal of Assets	ł				ı	•	(4,387)
Total	\$ 1,908,673	\$ 313,339	\$ 349,409	φ. 	662,748	\$ 2,571,421	\$ 2,244,152

Statement of Functional Expenses For the year ended December 31, 2017 with comparative totals for 2016

	Program							
	Services		Sup	Supporting Services	vices		Total	Total Expenses
		Mar	Management			Total		
	Community		and	Fund	S	Supporting		
	Service	٩	General	Raising	i I	Services	2017	2016
Salaries and Related Expenses	\$ 1,007,974	⋄	170,312 \$	130,227	7 \$	300,539	\$ 1,308,513	\$ 1,095,184
Supplies	5,142		2,021	290	0	2,581	7,723	5,394
Postage	1,691		256	1,738	∞	1,994	3,685	
Utilities	37,852		1,819	1,212	2	3,031	40,883	7
Repairs and Maintenance	52,958		4,206	838	∞	5,044	58,002	83,290
Direct Assistance	291,063			1		•	291,063	279,151
Education Center	106,252			ı		•	106,252	94,887
Audit Fees	1		10,000	1		10,000	10,000	7,000
Consultant Fees	40,403		9,557	4,814	4	14,371	54,774	46,304
Travel and Transportation	22,574		85	236	9	321	22,895	12,812
Mortgage and Line of Credit Interest	364		1,734	1		1,734	2,098	1,014
Insurance	18,528		2,652	540	0	3,192	21,720	23,297
Fundraising	(36)			94,948	∞	94,948	94,853	57,412
Executive Director Search Fees	1		l	ı		ı	1	34,500
Strategic Planning Costs	•		•	1		ı	ı	29,600
Database Measurement Resources	10,000		l	1		1	10,000	1
Miscellaneous	16,949		7,372	17,154	4	24,526	41,475	33,449
Total Before Depreciation								
and Donated Services	1,611,655		210,014	252,267	7	462,281	2,073,936	1,845,851
Depreciation	138,729		15,604	11,229	თ	26,833	165,562	114,875
In-Kind Donations	49,800		ı	14,942	7	14,942	64,742	16,800
(Gain)/Loss on Disposal of Assets	(4,387)		-	t		ı	(4,387)	
Total	\$ 1,795,797	٠,	225,618 \$	278,438	8 	504,056	\$ 2,299,853	\$ 1,984,201
			۲					

See accompanying notes to financial statements

Statements of Cash Flows For the year ended December 31, 2018 and 2017

		2018		2017
Cash Flows from Operating Activities				
(Decrease) in Net Assets	\$	(107,023)	\$	(71,683)
Adjustments to Reconcile Change in Net Assets to	•	(,,	•	(, ,
Net Cash Provided by Operating Activities:				
(Increase) in Funds Held by The Columbus Foundation		(27,938)		(34,347)
(Gain) on Disposal of Fixed Assets		-		(4,387)
Depreciation		103,013		165,562
(Increase) in Cash Advance		(200)		-
Change in Pledge Value		-		(884)
(Increase) in Gift Cards		(3,571)		(1,331)
(Increase) in Accounts Receivable		(37,601)		(23,505)
Decrease in Pledges Receivable		50,000		60,000
(Increase) in Prepaid Maintenance Fees		(9,183)		-
(Increase) Decrease in Prepaid Expenses		(431)		1,838
(Decrease) Increase in Accounts Payable		(76,176)		60,001
Increase in 401(K) Contributions		37		157
Increase in Accrued Liabilities		33,373		4,285
Net Cash (Used) Provided by Operating Activities		(75,700)		155,706
Cash Flows Used by Investing Activities				
Proceeds Received on Disposal of Assets		<u>.</u>		7,949
Fixed Asset and Construction in Process Expenditures		(220,851)	-	(63,979)
Net Cash (Used) by Investing Activities		(220,851)		(56,030)
Cash Flows Used by Financing Activities				
Change in Capital Lease Payable		22,516		(3,747)
Increase in Line of Credit		183,990		-
Mortgage Reduction		-		(15,577)
Net Cash Provided (Used) by Financing Activities		206,506		(19,324)
Net (Decrease) Increase in Cash and Cash Equivalents		(90,045)		80,352
Cash and Cash Equivalents Beginning of Year		1,397,663		1,317,311
Cash and Cash Equivalents End of Year	\$	1,307,618	\$	1,397,663
Additional Disclosures				
Total Interest Expense Incurred During the Year	\$	2,792	\$	2,476

Statements of Cash Flows For the year ended December 31, 2017 and 2016

		2017		2016
Cash Flows from Operating Activities				
(Decrease) Increase in Net Assets Adjustments to Reconcile Change in Net Assets to	\$	(71,683)	\$	208,794
Net Cash Provided by Operating Activities:		/24 24T\		(A E4C)
(Increase) in Funds Held by The Columbus Foundation		(34,347)		(4,516)
(Gain) Loss on Disposal of Fixed Assets Depreciation		(4,387) 165,562		6,675
Change in Pledge Value		(884)		114,875
(Increase) Decrease in Gift Cards		(1,331)		(2,818) 5,700
(Increase) Decrease in Accounts Receivable		(23,505)		54,611
Decrease in Pledges Receivable		60,000		•
Decrease (Increase) in Prepaid Expenses		1,838		70,000
Increase in Accounts Payable		60,001		(1,125) 7,022
Increase in 401(K) Contributions		157		7,022
Increase in Accrued Liabilities				12 644
increase in Accided Liabilities		4,285		12,644
Net Cash Provided by Operating Activities		155,706		471,862
Cash Flows Used by Investing Activities				
Proceeds Received on Disposal of Assets		7,949		_
Fixed Asset and Construction in Process Expenditures		(63,979)		(125,219)
Net Cash Used by Investing Activities		(56,030)		(125,219)
Cash Flows Used by Financing Activities				
Capital Lease Payments		(3,747)		(3.459)
		• • •		
				<u></u>
Net Cash Used by Financing Activities		(19,324)	-	(18,692)
Net Increase in Cash and Cash Equivalents		80,352		327,951
Cash and Cash Equivalents Beginning of Year		1,317,311		989,360
Cash and Cash Equivalents End of Year	\$	1,397,663	\$:	1,317,311
Additional Disatessus				
Total Interest Expense Incurred During the Year	\$	2,476	\$	1,392
Net Cash Used by Investing Activities Cash Flows Used by Financing Activities Capital Lease Payments Mortgage Reduction Net Cash Used by Financing Activities Net Increase in Cash and Cash Equivalents Cash and Cash Equivalents Beginning of Year Cash and Cash Equivalents End of Year Additional Disclosures	\$	(3,747) (15,577) (19,324) 80,352 1,317,311 1,397,663		(3,459) (15,233) (18,692) 327,951 989,360 1,317,311

Notes to the Financial Statements December 31, 2018 and 2017

Note 1 - Summary of Significant Accounting Policies

Nature of Organization

The Homeless Families Foundation (hereafter HFF), is a nonprofit organization working with homeless families. HFF provides housing assistance, stability and support to homeless families, with the ultimate goal being to help families make the changes necessary to improve their situations so that they can maintain permanent housing and independence. In addition, HFF has a strong focus on helping children succeed in school and life by providing an after-school and all-day summer camp for school-age children.

Tax Status

HFF is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code. Accordingly, no provision for federal income taxes has been made in the financial statements.

The accounting standard on accounting for uncertainty in income taxes addresses the determination of whether tax benefits claimed or expected to be claimed on a tax return should be recorded in the financial statements. Under that guidance, HFF may recognize the tax benefit from an uncertain tax position only if it is more likely than not that the tax position will be sustained on examination by taxing authorities based on the technical merits of the position. Examples of tax positions include the tax-exempt status of HFF and various positions related to the potential sources of unrelated business taxable income (UBIT). The tax benefits recognized in the financial statements from such a position are measured based on the largest benefit that has a greater than 50% likelihood of being realized upon ultimate settlement. There were no unrecognized tax benefits identified or recorded as liabilities for the fiscal year ending December 31, 2018.

HFF files its forms 990 in the U.S. federal jurisdiction and the office of the state's attorney general for the State of Ohio. HFF is generally no longer subject to examination by the Internal Revenue Service for years ending before December 31, 2015.

Basis of Presentation

HFF has adopted Accounting Standards Codification (ASC) 2016-14, "Not-For-Profit Entities – Revenue Recognition". In accordance with ASC 2016-14, contributions received are recorded as increases in net assets without donor restrictions and net assets with donor restrictions, depending on the existence and/or nature of any donor restrictions.

HFF has also adopted ASC 958-10-65-1, "Not-For-Profit Entities – Presentation of Financial Statements". Under ASC 958-10-65-1, HFF is required to report information regarding its financial position and activities according to two classes of net assets that are based upon the existence or absence of restrictions on use that are placed by its donors: net assets without donor restrictions, and net assets with donor restrictions.

Notes to the Financial Statements (Continued)
December 31, 2018 and 2017

Note 1 – Summary of Significant Accounting Policies (Continued)

Basis of Presentation (Continued)

The governing board has designated, from net assets without donor restrictions, net assets for an operating reserve and a board-designated endowment at the Columbus Foundation. Net assets with donor restrictions are subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, such as those that the donor stipulates that resources be maintained in perpetuity.

Net assets without donor restrictions are resources available to support operations and not subject to donor restrictions. The only limits on the use of net assets without donor restrictions are the broad limits resulting from the nature of the Organization, the environment in which it operates, the purposes specified in it corporate documents and its application for tax-exempt status, and any limits resulting from contractual agreements with creditors and others that are entered into in the course of its operations.

The Organization's unspent contributions are reported in net assets with donor restrictions if the donor has limited their use, as are promised contributions that are not yet due. Contributions of property and equipment or cash restricted to acquisition of property and equipment are reported as net assets with donor restrictions if the donor has restricted the use of the property or equipment to a particular program. These restrictions expire when the assets are placed in service. Net assets with donor restrictions are further delineated in Note 3.

Accrual Basis

The financial statements of HFF have been prepared on the accrual basis. The statement of activities is a statement of financial activities related to the current reporting period.

Depreciation

Expenditures for equipment and furnishings, and expenditures for repairs that extend the life of the asset of over \$1,000 are capitalized at cost or fair market value at the date of donation in the case of gifts.

For buildings, furniture, fixtures and autos, depreciation is charged on a straight-line basis over the estimated useful lives of the assets.

Notes to the Financial Statements (Continued)
December 31, 2018 and 2017

Note 1 - Summary of Significant Accounting Policies (Continued)

Cash Equivalents

For purposes of the statements of cash flows, cash equivalents include time deposits, certificates of deposit, and all highly liquid debt instruments with original maturities of three months or less.

Use of Estimates

The process of preparing financial statements in conformity with accounting principles generally accepted in the United States of America requires the use of estimates and assumptions regarding certain types of assets, liabilities, revenues and expenses. Such estimates primarily relate to unsettled transactions and events as of the date of the financial statements. Accordingly, upon settlement, actual results may differ from estimated amounts.

Expense Allocation

The costs of providing various programs and other activities have been summarized on a functional basis in the Statement of Activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Donations

Donations received are recorded as net assets without donor restrictions, or net assets with donor restricted support, depending on the existence and/or nature of any donor restrictions.

All donor-restricted support is reported as an increase in Net Assets with Donor Restrictions. When a restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, the restricted net assets are reclassified to Net Assets Without Donor Restrictions and reported in the statement of activities as net assets released from restrictions.

Note 2 - Mortgage Payable and Long-Term Debt

During 2018, HFF entered into a line of credit agreement with Park National Bank. The line permits the organization to draw up to \$235,000 and is due April 27, 2020, and as such, is classified as long-term debt on the statement of financial position. The note carries an interest rate of 5.45% and is collateralized by the current assets of the company.

Notes to the Financial Statements (Continued)
December 31, 2018 and 2017

Note 3 - Net Assets

Net Assets Without Donor Restrictions

Net assets without donor restrictions may be used by HFF to achieve any of HFF's purposes.

Net Assets With Donor Restrictions

Net Assets with Donor Restrictions for December 31, 2018 are comprised of the following:

<u>Purpose</u>	Balance <u>12/31/17</u>	Current <u>Donations</u>	Restrictions <u>Satisfied</u>	Balance <u>12/31/18</u>
21st Century Grant	\$	\$ 53,574	\$ (53,574)	\$
ADAMH – Youth Leadership		18,750	(13,168)	5,582
Anthem		60,000	(1,938)	58,062
Battelle – Project Based Learning	394		***	394
Battelle & Buck – STEAM	33,244	50,000	(60,292)	22,952
Bonner – Beyond Housing & Rapid Rehousing	27,904		(27,904)	
City of Columbus – Celebrate One		112,997	(112,997)	
Columbus Realtors – Laundry Facility	3,500			3,500
Community Shelter Board – Reimbursement		643,313	(643,313)	
First Community Emergency Assistance	963		(232)	731
Harry C Moores Foundation	12,000	12,000	(14,101)	9,899
Ingram-White Castle – 2016 – 2018 Pledge	18,370			18,370
Ingram White Castle - 2018 Cap Improvement	s 25,000		(25,000)	
Osteopathic Heritage Foundation – Roof	6,435		(6,435)	
Peggy Kelley Fund – Beyond Housing		30,000	(1,709)	28,291
Rutherford Foundation – Multi-Year Pledge	44,675		(36,354)	8,321
Shortfall at Dowd	25,676		(1,731)	23,945
Siemer & First Community – Beyond Housing	14,207	AM AM 100	(14,207)	
Spark	30,710	35,000	(25,605)	40,105
State of Ohio Food Program – Reimbursement		36,668	(36,668)	
TANF – Summer Program		97,036	(97,036)	
TANF Spark Grant – Reimbursement		247,282	(247,282)	
TJX Foundation		8,000		8,000
	\$ <u>243,078</u>	\$ <u>1,404,620</u>	\$ <u>(1,419,546)</u>	\$ <u>228,152</u>

Notes to the Financial Statements (Continued)
December 31, 2017 and 2016

Note 3 - Net Assets (Continued)

Net Assets With Donor Restrictions

Net Assets with Donor Restrictions for December 31, 2017 are comprised of the following:

Balance Purpose	Current 12/31/16	Restrictions Donations	Balance Satisfied	12/31/17
<u> </u>	<u> </u>	Donacions	<u>Jatisfied</u>	12/31/1/
21st Century Grant	\$	\$ 97,090	\$ (97,090)	\$
AEP – 2015 & 2016 CHFH Sponsorships	15,000		(15,000)	
Battelle – Project Based Learning	746		(352)	394
Battelle & Buck – STEAM	38,048	50,038	(54,842)	33,244
Bonner Family Foundation	41,219		(41,219)	
Bonner - Beyond Housing & Rapid Rehousing	50,000	15,000	(37,096)	27,904
CDL Driver	8,200		(8,200)	
Columbus Realtors – Laundry Facility	2,572	928		3,500
Community Shelter Board – Reimbursement		600,193	(600,193)	
Dowd – Believe In Me Program	1,320	500	(1,820)	
First Community Emergency Assistance	1,116		(153)	963
Harry C Moores Foundation		12,000		12,000
Ingram-White Castle – 2016 – 2018 Pledge	39,204		(20,834)	18,370
Ingram White Castle – 2018 Cap Improvemen	ts	25,000		25,000
L Brands	3,558		(3,558)	
Montei Foundation – Reading Program	11,250		(11,250)	
Osteopathic Heritage Foundation – Roof	35,000		(28,565)	6,435
Reading Specialist	6,196		(6,196)	
Reinberger Foundation	10,000		(10,000)	
Rock City Church – Coats	877		(877)	
Rutherford Foundation - Multi-Year Pledge	83,575		(38,900)	44,675
Shortfall at Dowd	38,614	10,000	(22,938)	25,676
Siemer & First Community – Beyond Housing	16,461	43,000	(45,254)	14,207
Spark	59,498	11,025	(39,813)	30,710
State of Ohio Food Program – Reimbursemen	t	40,066	(40,066)	
TANF – Summer Program		100,062	(100,062)	Mate.
TANF Spark Grant – Reimbursement		<u> 194,842</u>	<u>(194,842</u>)	
	\$ <u>462,454</u>	\$ <u>1,199,744</u>	\$ <u>(1,419,120)</u>	\$ <u>243,078</u>

Changes in pledge value of \$884 on restricted grants (Ingram-White Castle, Rutherford, and the Dowd Shortfall grants) included on the statement of activities are included as a reduction of Restrictions Satisfied above.

Notes to the Financial Statements (Continued)
December 31, 2018 and 2017

Note 4 - Liquidity

The following reflects the organization's financial assets as of the date of the statement of financial position. Financial assets at year-end are reduced by amounts not available for general use due to donor-imposed restrictions that will not expire within one year of the financial position date. Donor restricted amounts that will become available for general use within the year subsequent to December 31, 2018 and 2017 are detailed below.

	<u>2018</u>	<u> 2017</u>
Financial Assets at Year End	\$1,670,622	\$1,741,679
Spark		(5,104)
2014-2018 Rutherford		(8,321)
Shortfall at Dowd-2017		(23,945)
Ingram-White Castle 2016–2018 Pledge		(18,369)
Battelle – Project Based Learning	===	(394)
First Community Emergency Assistance		(731)
Columbus Realtors – Laundry Facility		<u>(3,500)</u>
Financial Assets Available for Use Within 1 Year	\$1,670,622	<u>\$1,681,315</u>

The Organization defines financial assets as Cash, Gift Cards, Accounts Receivable, Pledges Receivable (when applicable), and Funds Held by The Columbus Foundation.

	<u>2018</u>	<u>2017</u>
Cash	\$1,307,496	\$1,397,663
Gift Cards	13,998	10,427
Accounts Receivable	232,101	194,500
Pledges Receivable	Make and too	50,000
Funds Held by Columbus Foundation	<u>117,027</u>	<u>89,089</u>
	\$1,670,622	\$1,741,679

Notes to the Financial Statements (Continued)
December 31, 2018 and 2017

Note 5 -- **Donated Services and Materials**

HFF receives donated services consisting of professional and general volunteer hours and donated materials. In accordance with Accounting Standards Codification (ASC) 958-605, the contribution of services are recognized in the financial statements if the services received (a) create or enhance non-financial assets or (b) require specialized skills that are provided by individuals possessing those skills and would typically need to be purchased if not provided by donation. Rates used in the calculations of the professional volunteer services are based on the average rate charged by the respective professions in the Columbus area.

2010

2017

A summary of donated services follows:

	<u> 2016</u>	<u>2017</u>
Professional services and materials	\$	\$2,619
Hope Takes Flight Fundraiser Auction Items	58,864	12,323
Supplies for Families	<u>39,950</u>	<u>49,800</u>
	<u>\$98,814</u>	<u>\$64,742</u>

HFF has general volunteer hours for various operations. General volunteer hours have not been recognized in the financial statements because they do not meet the criteria of Accounting Standards Codification (ASC) 958-605 "Not-For-Profit Entities – Revenue Recognition". Estimated hours of general volunteer service received were 5,793 for 2018 and 3,858 for 2017.

HFF also receives various small (under \$1,000) donations of food, clothing and household items. The value of these items is not reflected in these statements since it is not susceptible to objective measurement or valuation.

Note 6 – Concentration of Business Risk

HFF has concentrated its credit risk for cash by maintaining deposits in banks located within the same geographic region. During 2018 and 2017, HFF's cash accounts were insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000 per banking institution. HFF has amounts on deposit in excess of the insured limits. HFF does not deem there to be a significant risk associated with the deposits in excess of insured limits given the reputation and financial stability of the banking institutions. HFF continuously reviews and manages their banking relationships to mitigate any risks associated with deposits in excess of insured limits.

HFF donors are located primarily in the Central Ohio area.

During 2018, HFF received \$643,313 (approximately 26% of its revenues) from an arrangement with The Community Shelter Board and \$344,318 (approximately 14% of its revenues) from a Franklin County TANF grants.

During 2017, HFF received \$600,080 (approximately 27% of its revenues) from an arrangement with The Community Shelter Board, \$294,905 (approximately 13% of its revenues) from a Franklin County TANF grant, and \$213,091 (approximately 10% of its revenues) from special events held throughout the year.

Notes to the Financial Statements (Continued)
December 31, 2018 and 2017

Note 7 - Capital Lease

In October 2015, HFF entered into a capital lease for two copiers. In accordance with ASC 840, the amount capitalized was the present value of future cash flows at an imputed discount rate of 4.5% (\$17,295), which approximates the fair market value of the copiers. Accordingly, the copiers contained in the capital lease are recorded in HFF's assets and liabilities.

The aforementioned-leased assets are included in the financial statements at December 31, 2018 and 2017 as follows:

	<u>2018</u>	<u> 2017</u>
Equipment	\$17,295	\$17,295
Accumulated Depreciation	(<u>12,107</u>)	(<u>8,648</u>)
Net	\$ <u>5,188</u>	\$ <u>8,647</u>
Depreciation Expense	\$ <u>(3,459)</u>	\$ <u>(3,459)</u>

The lease agreement contains a bargain purchase option at the end of the lease term. The following is a schedule by years of future minimum payments required under the lease obligation:

Year Ending:	
2019	3,869
2020	<u>2,579</u>
	\$6,448
Imputed interest	(<u>683</u>)
Present value of future minimum lease payments	\$ <u>5,765</u>

HFF has elected to recognize imputed interest using a straight-line method, which does not materially differ from the GAAP-prescribed Interest Method (ASC 835-30-20).

Notes to the Financial Statements (Continued)
December 31, 2018 and 2017

Note 7 - Capital Lease (Continued)

During September 2018, HFF entered into a new lease for an additional two copiers. In accordance with ASC 840, the amount capitalized was the fair market value of the copiers, which was determined at \$9,684. Accordingly, the copiers contained in the capital lease are included as fixed assets on HFF's statement of financial position. The corresponding capital lease payable includes the present value of the prepaid maintenance fees calculated at \$9,923, capitalized assets, and cash received from leasing agent.

The aforementioned leased assets are included in the financial statements at December 31, 2018 as follows:

	<u>2018</u>
Equipment	\$ 9,684
Accumulated Depreciation	(<u>968</u>)
Net	\$ <u>8,716</u>
Depreciation Expense	<u>\$(968)</u>

The following is a schedule by years of future minimum payments required under the lease obligation:

<u>Year Ending:</u>	
2019	7,500
2020	7,500
2021	7,500
2022	7,500
2023	<u>5,000</u>
	\$35,000
Imputed interest	(<u>9,025</u>)
Present value of future minimum lease payments	\$ <u>25,975</u>

HFF has elected to recognize imputed interest using a straight-line method, which does not materially differ from the GAAP-prescribed Interest Method (ASC 835-30-20).

Note 8 - Pledges Receivable

Included in the 2017 grants and accounts receivable balance on the statements of financial position are two grants. The Rutherford Foundation grant stipulated that an amount of \$30,000 was to be paid during the year-ended December 31, 2018. An Ingram-White Castle grant also stipulated that an amount of \$20,000 is to be paid during the year-ended December 31, 2018. These grants were fully collected. There are no pledges receivable recognized on the statement of financial position as of December 31, 2018.

	<u>2018</u>	<u>2017</u>
Net Pledges as of December 31	\$	\$50,000

Notes to the Financial Statements (Continued)
December 31, 2018 and 2017

Note 9 - Fair Value of Assets

HFF adopted Accounting Standards Codification 825 "Financial Instruments" (ASC 825). ASC 825 establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value and gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy under ASC 825 are as follows:

Level 1 Inputs that reflect unadjusted quoted prices in active markets for identical assets or liabilities that the Fund has the ability to access at the measurement date;

Level 2 Inputs other than quoted prices that are observable for the asset or liability either directly or indirectly, including inputs in markets that are not considered to be active;

Level 3 Inputs that are unobservable.

Inputs are used in applying the various techniques and broadly refer to the assumptions that market participants use to make valuation decisions, including assumptions about risk. Inputs may include price information, volatility, statistics, specific and broad credit data, liquidity statistics, and other factors. A financial instrument's level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. However, the determination of what constitutes "observable" requires significant judgment by management. Management considers observable data to be that market data which is readily available, regularly distributed or updated, reliable and verifiable, not proprietary, and provided by independent sources that are actively involved in the relevant market. The categorization of a financial instrument within the hierarchy is based upon the pricing transparency of the instrument and does not necessarily correspond to the manager's perceived risk of that instrument.

In making the aforementioned valuations, management will consult with their brokers, investment managers and various other entities in analyzing data which determines fair market values.

Fair values of assets measured on a recurring basis at December 31, 2018 are as follows:

		Quoted Prices	Significant	
		In Active Markets	Other	Significant
		For Identical	Observable	Unobservable
	Fair	Assets	Inputs	Inputs
Funds held by	<u>Value</u>	<u>(Level 1)</u>	<u>(Level 2)</u>	(Level 3)
The Columbus Foundation	\$117,027		\$117,027	\$

Fair values of assets measured on a recurring basis at December 31, 2017 are as follows:

		Quoted Prices	Significant	
		In Active Markets	Other	Significant
		For Identical	Observable	Unobservable
	Fair	Assets	Inputs	Inputs
Funds held by	<u>Value</u>	<u>(Level 1)</u>	(Level 2)	<u>(Level 3)</u>
The Columbus Foundation	\$89,089		\$89,089	\$

Notes to the Financial Statements (Continued)
December 31, 2018 and 2017

10- Funds Held by The Columbus Foundation

In December 2015, HFF transferred assets to The Columbus Foundation, a federated fundraising organization, to establish a fund for HFF's own benefit. It is the hope of HFF that other individuals, organizations and corporations will also add to the fund. The fund shall be administered subject to all the terms and conditions as provided for in the Articles of Incorporation and Code of Regulations establishing the Columbus Foundation. As a component fund of The Columbus Foundation it is subject to the variance power of the board of The Columbus Foundation but because HFF established the fund naming itself as the sole beneficiary the funds belong solely to HFF and, accordingly, are reflected as an asset in the financial statements. The entire fund may be distributed to HFF with the approval of at least a two-thirds majority vote of the board of HFF. Accordingly, the fund is included in Net Assets Without Donor Restrictions. The fund is carried at its fair market value of \$117,027 and \$89,089 at December 31, 2018 and 2017, respectively. Activity in this fund is as follows for the years ended December 31:

	<u>2018</u>	<u>2017</u>
Beginning Balance at January 1:	\$89,089	\$54,743
Contributions	31,074	24,870
Withdrawals		
Interest and Dividends	3,309	2,310
Administration Fees	(439)	(270)
Unrealized/Realized Gains and Losses	<u>(6,004)</u>	<u>7,436</u>
Ending Balance at December 31:	\$ <u>117,027</u>	\$ <u>89,089</u>

Note 11 - Defined Contribution Plan

HFF established a qualified 401(k) Defined Contribution Plan beginning January 1, 2006. All employees are eligible to participate the first day of the month following the date they become 21 years of age and obtain 6 months of employment. Employees may elect to defer a portion of their compensation for contribution to the plan. HFF as the employer will contribute 50% for every dollar of employee elective deferrals up to a total employer contribution totaling 2% of the employee's annual compensation. The plan includes the following vesting schedule:

Less than 1 year of service: 0% vested
1 year of service: 25% vested
2 years of service: 50% vested
3 years of service: 75% vested
4+ years of service: 100% vested

HFF's total contributions to the 401(k) Defined Contribution Plan totaled \$11,432 and \$12,708 for the years ended December 31, 2018 and 2017, respectively.

Notes to the Financial Statements (Continued)
December 31, 2018 and 2017

Note 12 - Temporary Assistance For Needy Family Pass-Through Funding

Beginning in 2015, HFF agreed to facilitate a Temporary Assistance for Needy Families (TANF) grant between the Department of Jobs and Family Services and three third-party service providers. HFF obtains reimbursement submissions from the pass-through third-party service providers and subsequently submits a reimbursement request from the Department of Jobs and Family Services. Upon receipt of funds from the Department of Jobs and Family Services the funds are passed through to the third-party service providers. Revenue and expenses related to this transaction are shown as other income and expenses on the statements of activities for 2018 and 2017.

Note 13 - Reclassification

Certain December 31, 2017 financial statement line items have been reclassified to conform to the current year's presentation.

Note 14 - Subsequent Events

Subsequent events were evaluated through August 21, 2019, which is the date the financial statements were available to be issued.

REPORT ON FEDERAL AWARDS IN ACCORDANCE WITH OMB COMPLIANCE SUPPLEMENT FEDERAL ENTITY IDENTIFICATION NUMBER 31-1179492 FOR THE YEAR ENDED DECEMBER 31, 2018

SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS FOR THE YEAR ENDED DECEMBER 31, 2018

Federal Grantor/Pass-Through Grantor/Program <u>Title</u>	CFDA* Number	Passed Through to Subrecipients	Expended by HFF	Total Expenditures
U.S Department of Agriculture Passed Through Ohio Department of Education Child and Adult Care Food Program	10.558	\$ 0	\$36,718	\$36,718
Ciliid alid Addit Care Food Program	10.556	2 0	<u> 530,718</u>	\$50,716
Total U.S. Department of Agriculture		0	<u>36,718</u>	<u>36,718</u>
U.S. Department of Housing and Urban Development Passed through Community Shelter Board				
Emergency Solutions Grant Programs Total U.S. Department of Housing and Urban	14.231	0	<u>578,575</u>	<u>578,575</u>
Development		0	<u>578,575</u>	<u>578,575</u>
U.S. Department of Education Passed Through Educational Service Center of Central Ohio				
Twenty-First Century Community Learning Centers Total U.S. Department of Education	84.287	0	53,731 53,731	<u>53,731</u> <u>53,731</u>
U.S. Department of Health and Human Services Passed Through Community Shelter Board HP-Pregnant Women Program	93.558	0	_58,283	<u>58,283</u>
U.S. Department of Health and Human Services Passed Through Franklin County Department of Jobs And Family Services				
Temporary Assistance for Needy Families	93.558	<u>147,307</u>	<u>348,248</u>	<u>495,555</u>
Total U.S. Department of Health and Human Services		<u>147,307</u>	<u>406,531</u>	<u>553,838</u>
Total Expenditure of Federal Awards		<u>\$147,307</u>	\$1,075 <u>,555</u>	<u>\$1,222,862</u>

^{*} CFDA = Catalog of Federal Domestic Assistance

NOTES TO SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS FOR THE YEAR ENDED DECEMBER 31, 2018

Note 1 - Basis of Presentation

The accompanying schedule of expenditures of federal awards (the "Schedule") includes the federal grant activity of HFF under programs of the federal government for the year ended December 31, 2018. The information in this schedule is presented in accordance with the requirements of the Office of Management and Budget (OMB) Compliance Supplement. Because the schedule presents only a selected portion of the operations of HFF, it is not intended to and does not present the financial position, changes in net assets or cash flows of HFF.

Note 2 - Summary of Significant Accounting Policies

The Schedule has been prepared on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards,* wherein certain types of expenditures are not allowable or are limited as to reimbursement. HFF did not elect to use the 10% de minimis indirect cost rate.

INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Directors of The Homeless Families Foundation (hereafter "HFF") Columbus, Ohio

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of HFF (a nonprofit organization), which comprise the statement of financial position as of December 31, 2018 and 2017, and the related statements of activities, cash flows, and functional expenses for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated August 21, 2019, and August 1, 2018, respectively.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the HFF's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of HFF's internal control. Accordingly, we do not express an opinion on the effectiveness of HFF's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies, and therefore material weaknesses or significant deficiencies may exist that have not been identified. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses or significant deficiencies.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether HFF's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

The Homeless Families Foundation's Response to Finding

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HFF's response to the finding identified in our audit is described in the accompanying schedule of findings and questioned costs. HFF's response was not subjected to the auditing procedures applied in the audit of the financial statements, and accordingly, we express no opinion on it.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR EACH MAJOR PROGRAM; REPORT ON INTERNAL CONTROL OVER COMPLIANCE; AND REPORT ON SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS REQUIRED BY THE UNIFORM GUIDANCE

To the Board of Directors of The Homeless Families Foundation (hereafter "HFF") Columbus, Ohio

Report on Compliance for Each Major Federal Program

We have audited HFF's compliance with the types of compliance requirements described in the *OMB Compliance Supplement* that could have a direct and material effect on each of HFF's major federal programs for the year ended December 31, 2018. HFF's major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

Management's Responsibility

Management is responsible for compliance with the requirements of laws, regulations, contracts, and grants applicable to its federal programs.

Auditor's Responsibility

Our responsibility is to express an opinion on compliance for each of HFF's major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. Code of Federal Regulations Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about HFF's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of HFF's compliance.

Opinion on Each Major Federal Program

In our opinion, HFF complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended December 31, 2018.

Report on Internal Control Over Compliance

Management of HFF is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered HFF's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of HFF's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Report on Schedule of Expenditures of Federal Awards Required by the Uniform Guidance

We have audited the financial statements of HFF as of and for the year ended December 31, 2018, and have issued our report thereon dated August 21, 2019, which contained an unmodified opinion on those financial statements. Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of expenditures of federal awards is presented for purposes of additional analysis as required by the Uniform Guidance and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the schedule of expenditures of federal awards is fairly stated in all material respects in relation to the financial statements as a whole.

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NOTES TO FINANCIAL STATEMENTS December 31, 2018

SCHEDULE OF FINDINGS AND QUESTIONED COSTS

Part A:

Summary of Audit Results:

- 1. The auditor's report expresses an unmodified opinion on the financial statements of HFF.
- 2. The audit of the financial statements did not disclose any reportable conditions in the report.
- 3. No instance of noncompliance material to the financial statements of HFF were disclosed during the audit.
- 4. No material weaknesses were identified during the audit of the major federal award program.
- 5. The auditor's report on compliance for the major federal award program for HFF expresses an unmodified opinion.
- 6. There were no audit findings relative to the major federal award program for HFF to be reported in Part C of this schedule.
- 7. The program tested as a major program was: CFDA 93.558
- 8. The threshold for distinguishing Types A and B programs was \$750,000.
- 9. HFF was determined to be a low risk auditee.

Part B:

Findings at the financial statement level: None

Part C:

Findings and Questioned Costs - Major Federal Award Program Audit: None

NOTES TO FINANCIAL STATEMENTS December 31, 2018

SUMMARY SCHEDULE OF PRIOR AUDIT FINDINGS

Prior Audit Reports

None.