FINANCIAL STATEMENTS

December 31, 2017 and 2016

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INDEPENDENT AUDITOR'S REPORT

To the Board of Trustees
The Homeless Families Foundation (hereafter "HFF"):

Report on the Financial Statements

We have audited the accompanying financial statements of HFF (a nonprofit organization), which comprise the statement of financial position as of December 31, 2017, and the related statements of activities, cash flows and of functional expenses for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risk of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting principles used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of HFF as of December 31, 2017 and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Report on Summarized Comparative Information

We previously audited HFF's 2016 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated June 27, 2017. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2016, is consistent, in all material respects, with the audited financial statements from which it has been derived.

We previously audited HFF's 2015 statements of activities, functional expenses, and cash flows, and we expressed an unmodified audit opinion on those audited statements in our report dated June 28, 2016. In our opinion, the summarized comparative information presented herein for the year ended December 31, 2015, is consistent, in all material respects, with the audited statements of activities, functional expenses, and cash flows from which it has been derived. The 2015 financial statements were not subjected to *Government Auditing Standards* as the reporting requirements outlined by Uniform Guidance (previous OMB Circular A-133) were not met.

Other Matters - Other Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying Schedule of Expenditures of Federal Awards, as required by Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

Other Reporting Required by Government Auditing Standards

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In accordance with *Government Auditing Standards*, we have also issued our reported dated August 1, 2018, on our consideration of HFF's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering HFF's internal control over financial reporting and compliance.

Statements of Financial Position December 31, 2017 and 2016

ASSETS

	2017	 2016
Current Assets		
Cash	\$ 1,397,663	\$ 1,317,311
Gift Cards	10,427	9,096
Accounts Receivable	194,500	170,995
Pledges Receivable (net of discounts of \$0 and	50,000	109,116
Prepaid Expenses	1,911	3,749
Funds Held by The Columbus Foundation	 89,089	 54,743
Total Current Assets	1,743,590	1,665,010
Property and Equipment		
Land	91,378	91,378
Building	1,994,028	1,930,049
Equipment	426,491	448,991
Less: Accumulated Depreciation	(1,485,160)	(1,338,537)
Net Property and Equipment	 1,026,737	 1,131,881
Net Property and Equipment	 1,020,737	 1,131,001
Total Assets	\$ 2,770,327	\$ 2,796,891
<u>LIABILITIES</u>		
Current Liabilities		
Accounts Payable	\$ 100,641	\$ 40,640
Accrued Payroll	43,623	49,274
Other Accrued Expenses	21,763	11,827
401(K) Contributions	157	-
Current Portion of Long-Term Liabilities		 3,869
Total Current Liabilities	166,184	105,610
Long-Term Liabilities		
Capital Lease	9,224	12,971
Mortgage Payable	3,224	15,577
Less: Current Portion of Long-Term Liabilities	_	(3,869)
Total Long-Term Liabilities	 9,224	 24,679
Total 2016 Total 21abilities	 3,22-4	 2-1,075
Total Liabilities	175,408	130,289
NET ASSETS		
Unrestricted	2,351,841	2,204,148
Temporarily Restricted	243,078	462,454
Total Net Assets	 2,594,919	 2,666,602
	 , ,,-,-	
Total Liabilities and Net Assets	\$ 2,770,327	\$ 2,796,891

Statement of Activities For the year ended December 31, 2017 with comparative totals for 2016

		Temporarily		
	Unrestricted	Restricted	2017	2016
Public Support and Revenue:				
Contributions	\$ 934,168	\$ 167,491	\$ 1,101,659	\$ 802,232
In-Kind Donated Goods/Services	64,742	ı	64,742	16,800
Interest Income	3,596	ı	3,596	1,922
Other Income	16,444	1	16,444	200
Change In Pledge Value	ı	ı	1	2,818
Restricted Operating Grants	t	1,032,253	1,032,253	1,363,957
Income from Funds Held at the Columbus Foundation	9,476	1	9,476	4,766
	1,028,426	1,199,744	2,228,170	2,192,995
Net Assets Released from Restrictions	1,419,120	(1,419,120)	í	1
Total Designation of Course	7 2 1 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7	(250,010)	228 170	100.001
iotai neveriues ariu support	046,144,2	(0/6/57)	6,220,110	2,132,333
Expenses:				
Program Services	1,795,797		1,795,797	1,550,579
Administrative and General	225,618		225,618	238,781
Fundraising	278,438	ı	278,438	194,841
Total Expenses	2,299,853	ı	2,299,853	1,984,201
Other Income and Expense				
Pass Through Grant Funding Revenue	272,670	ı	272,670	114,749
Pass Through Grant Funding Expense	(272,670)	1	(272,670)	(114,749)
Total Other Income and Expense		1	;	ı
Increase (Decrease) in Net Assets	147,693	(219,376)	(71,683)	208,794
Net Assets, Beginning of Year	2,204,148	462,454	2,666,602	2,457,808
Net Assets, End of Year	\$ 2,351,841	\$ 243,078	\$ 2,594,919	\$ 2,666,602

Statement of Activities For the year ended December 31, 2016 with comparative totals for 2015

		Temporarily		
	Unrestricted	Restricted	2016	2015
Public Support and Revenue:				
Contributions	\$ 769,129	\$ 33,103	\$ 802,232	\$ 708,649
Donated services	16,800	1	16,800	23,120
Interest Income	1,922	ı	1,922	2,066
Other Income	200	ı	200	2,988
Change In Pledge Value	2,818	1	2,818	(219)
Restricted Operating Grants	1	1,363,957	1,363,957	1,317,469
Income from Funds Held at the Columbus Foundation	4,766	ı	4,766	227
	795,935	1,397,060	2,192,995	2,054,300
Net Assets Released from Restrictions	1,325,937	(1,325,937)		
Total Revenues and Support	2 121 872	71 173	7 197 995	2 054 300
	1 :>(-1-(-) (-		2006
Expenses:				
Program Services	1,550,579	1	1,550,579	1,501,202
Administrative and General	238,781	•	238,781	139,239
Fundraising	194,841	1	194,841	185,832
Total Expenses	1,984,201	1	1,984,201	1,826,273
Other Income and Expense				
Pass Through Grant Funding Revenue	114,749	ı	114,749	27,533
Pass Through Grant Funding Expense	(114,749)	1	(114,749)	(27,533)
Total Other Income and Expense	1	1	ı	1
Increase (Decrease) in Net Assets	137,671	71,123	208,794	228,027
Net Assets, Beginning of Year	2,066,477	391,331	2,457,808	2,229,781
Net Assets, End of Year	\$ 2,204,148	\$ 462,454	\$ 2,666,602	\$ 2,457,808

Statement of Functional Expenses For the year ended December 31, 2017 with comparative totals for 2016

	Program						
	Services	S	Supporting Services	ervices		Total Expenses	benses
		Management			Total		
	Community	and	Fund		Supporting		
	Service	General	Raising		Services	2017	2016
Salaries and Related Expenses	\$ 1,007,974	\$ 170,312	\$ 130,227	\$ 227	300,539	\$ 1,308,513	\$ 1,095,184
Supplies	5,142	2,021		260	2,581	7,723	5,394
Postage	1,691	256	1,	1,738	1,994	3,685	2,219
Utilities	37,852	1,819	, L	1,212	3,031	40,883	40,338
Repairs and Maintenance	52,958	4,206		838	5,044	58,002	83,290
Direct Assistance	291,063			1	i	291,063	279,151
Education Center	106,252			1	1	106,252	94,887
Audit Fees	ı	10,000		1	10,000	10,000	2,000
Consultant Fees	40,403	9,557	4,	4,814	14,371	54,774	46,304
Travel and Transportation	22,574	85		236	321	22,895	12,812
Mortgage and Line of Credit Interest	364	1,734		ı	1,734	2,098	1,014
Insurance	18,528	2,652		540	3,192	21,720	23,297
Fundraising	(98)		94,	94,948	94,948	94,853	57,412
Executive Director Search Fees	1	t		1	ı	ı	34,500
Strategic Planning Costs	ı	I		ı	ı	ı	29,600
Database Measurement Resources	10,000	i		1	,	10,000	1
Miscellaneous	16,949	7,372	17,	17,154	24,526	41,475	33,449
Total Before Depreciation		1	,	ļ			
and Donated Services	1,611,655	210,014	252,267	797	462,281	2,073,936	1,845,851
Depreciation	138,729	15,604	11,	11,229	26,833	165,562	114,875
Donated services	49,800		14,	14,942	14,942	64,742	16,800
(Gain)/Loss on Disposal of Assets	(4,387)	1			•	(4,387)	6,675
Total	\$ 1,795,797	\$ 225,618	\$ 278,438	438 \$	504,056	\$ 2,299,853	\$ 1,984,201
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THE HOMELESS FAMILIES FOUNDATION

Statement of Functional Expenses For the year ended December 31, 2016 with comparative totals for 2015

Salaries and Related Expenses		 	An a con a con a con a f							
1		<u>ج</u>	Management				Total			
1 -	Community	τţ	and		Fund	Su	Supporting			
	Service		General		Raising	S	Services	2016	9	2015
	\$ 848,619	;19 \$	141,842	Ş	104,723	Ş	246,565	\$ 1,095,184	,184	\$ 1,045,128
Supplies	4,0	4,043	909		745		1,351	υ,	5,394	5,789
Postage	1,4	1,459	257		503		260	13	2,219	3,119
Utilities	37,305	05	1,764		1,269		3,033	4(40,338	42,458
Repairs and Maintenance	80,592	92	1,765		933		2,698	88	83,290	61,547
Direct Assistance	279,151	51	l		t		1	275	279,151	275,992
Education Center	94,887	287	ı		ı		,	76	94,887	82,714
Audit Fees	•		7,000		ı		7,000	1	7,000	9,500
Consultant Fees	32,620	20	9,861		3,823		13,684	46	46,304	37,790
Travel and Transportation	12,731	31	ŧ		81		81	12	12,812	16,787
Mortgage and Line of Credit Interest	1,0	1,014	ı		ı		ı	~	1,014	3,154
Insurance	20,362	62	2,361		574		2,935	23	23,297	25,287
Fundraising	•		ı		57,412		57,412	57	57,412	46,862
Executive Director Search Fees	•	_	34,500		ı		34,500	78	34,500	Ì
Strategic Planning Costs	•		29,600		ı		29,600	25	29,600	Ì
Miscellaneous	23,858	58	5,198		4,393		9,591	33	33,449	22,173
Total Before Depreciation										
and Donated Services	1,436,641	41	234,754		174,456		409,210	1,845,851	,851	1,678,300
Depreciation	107,185	85	4,027		3,663		7,690	114	114,875	124,853
Donated services		78	ı		16,722		16,722	16	16,800	23,120
(Gain)/Loss on Disposal of Assets	6,675	75	1		ı		1		6,675	1
Total	\$ 1,550,579	\$ 62	, 238,781	\$	194,841	-⟨γ-	433,622	\$ 1,984	1,984,201	\$ 1,826,273

Statements of Cash Flows For the year ended December 31, 2017 and 2016

	2017	 2016
Cash Flows from Operating Activities		
(Decrease) Increase in Net Assets	\$ (71,683)	\$ 208,794
Adjustments to Reconcile Change in Net Assets to		
Net Cash Provided by Operating Activities:	(0.0.0)	()
(Increase) in Funds Held by The Columbus Foundation	(34,347)	(4,516)
(Gain) Loss on Disposal of Fixed Assets	(4,387)	6,675
Depreciation	165,562	114,875
Change in Pledge Value	(884)	(2,818)
(Increase) Decrease in Gift Cards	(1,331)	5,700
(Increase) Decrease in Accounts Receivable	(23,505)	54,611
Decrease in Pledges Receivable	60,000	70,000
Decrease (Increase) in Prepaid Expenses	1,838	(1,125)
Increase in Accounts Payable	60,001	7,022
Increase in 401(K) Contributions	157	-
Increase in Accrued Liabilities	 4,285	 12,644
Net Cash Provided by Operating Activities	155,706	471,862
Cash Flows Used by Investing Activities		
Cash Transfers to Funds Held by The Columbus Foundation	-	-
Proceeds Received on Disposal of Assets	7,949	-
Fixed Asset and Construction in Process Expenditures	 (63,979)	 (125,219)
Net Cash Used by Investing Activities	(56,030)	(125,219)
Cash Flows Used by Financing Activities		
Capital Lease Payments	(3,747)	(3,459)
Mortgage Reduction	(15,577)	(15,233)
Net Cash Used by Financing Activities	 (19,324)	 (18,692)
Net Increase in Cash and Cash Equivalents	80,352	327,951
Cash and Cash Equivalents Beginning of Year	 1,317,311	 989,360
Cash and Cash Equivalents End of Year	\$ 1,397,663	\$ 1,317,311
Additional Disclosures		
Total Interest Expense Incurred During the Year	\$ 2,476	\$ 1,392

Statements of Cash Flows For the year ended December 31, 2016 and 2015

		2016		2015
Cash Flows from Operating Activities				
Increase in Net Assets	\$	208,794	\$	228,027
Adjustments to Reconcile Change in Net Assets to	•		,	
Net Cash Provided by Operating Activities:				
(Increase) in Funds Held by The Columbus Foundation		(4,516)		(227)
Loss on Disposal of Fixed Assets		6,675		-
Depreciation		114,875		124,853
Change in Pledge Value		(2,818)		219
Decrease in Gift Cards		5,700		6,445
Decrease (Increase) in Accounts Receivable		54,611		(37,286)
Decrease in Pledges Receivable		70,000		-
Decrease in Deposits		-		3,700
(Increase) in Prepaid Expenses		(1,125)		(221)
Increase in Accounts Payable		7,022		13,290
Increase (Decrease) in Accrued Liabilities		12,644		(2,488)
Net Cash Provided by Operating Activities		471,862		336,312
Cash Flows Used by Investing Activities				
Cash Transfers to Funds Held by The Columbus Foundation		_		(50,000)
Fixed Asset and Construction in Process Expenditures		(125,219)		(115,156)
		(===)===/		(220)200)
Net Cash Used by Investing Activities		(125,219)		(165,156)
Cash Flows Used by Financing Activities				
Net (Payments on) Line of Credit		_		(60,980)
Capital Lease Payments		(3,459)		(3,069)
Mortgage Reduction		(15,233)		(14,485)
				_
Net Cash Used by Financing Activities		(18,692)		(78,534)
Net Increase in Cash and Cash Equivalents		327,951		92,622
Cash and Cash Equivalents Beginning of Year		989,360		896,738
Cash and Cash Equivalents End of Year	\$	1,317,311	\$	989,360
Additional Blade and				
Additional Disclosures	۸.	4 000		
Total Interest Expense Incurred During the Year	\$	1,392	\$	3,532
Fixed Asset Additions Through Capital Lease	<u>Ş</u>		<u>\$</u>	17,295

Notes to the Financial Statements December 31, 2017 and 2016

Note 1 - Summary of Significant Accounting Policies

Nature of Organization

The Homeless Families Foundation (hereafter HFF), is a nonprofit organization working with homeless families. HFF provides housing assistance, stability and support to homeless families, with the ultimate goal being to help families make the changes necessary to improve their situations so that they can maintain permanent housing and independence. In addition, HFF has a strong focus on helping children succeed in school and life by providing an after-school and all-day summer camp for school-age children.

Tax Status

HFF is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code. Accordingly, no provision for federal income taxes has been made in the financial statements.

The accounting standard on accounting for uncertainty in income taxes addresses the determination of whether tax benefits claimed or expected to be claimed on a tax return should be recorded in the financial statements. Under that guidance, HFF may recognize the tax benefit from an uncertain tax position only if it is more likely than not that the tax position will be sustained on examination by taxing authorities based on the technical merits of the position. Examples of tax positions include the tax-exempt status of HFF and various positions related to the potential sources of unrelated business taxable income (UBIT). The tax benefits recognized in the financial statements from such a position are measured based on the largest benefit that has a greater than 50% likelihood of being realized upon ultimate settlement. There were no unrecognized tax benefits identified or recorded as liabilities for the fiscal year ending December 31, 2017.

HFF files its forms 990 in the U.S. federal jurisdiction and the office of the state's attorney general for the State of Ohio. HFF is generally no longer subject to examination by the Internal Revenue Service for years ending before December 31, 2014.

Basis of Presentation

In accordance with Accounting Standards Codification (ASC) 958-310 "Not-For-Profit Entities — Receivables" contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence or nature of any donor restrictions.

HFF also adopted Accounting Standards Codification (ASC) 958-205 "Not-For-Profit Entities – Presentation of Financial Statements". Under ASC 958-205, HFF is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. HFF had no permanently restricted net assets for the years ending December 31, 2017 and 2016.

Notes to the Financial Statements (Continued)
December 31, 2017 and 2016

Note 1 – Summary of Significant Accounting Policies (Continued)

Accrual Basis

The financial statements of HFF have been prepared on the accrual basis. The statement of activities is a statement of financial activities related to the current reporting period.

Depreciation

Expenditures for equipment and furnishings are capitalized at cost or fair market value at the date of donation in the case of gifts.

For buildings, furniture, fixtures and autos, depreciation is charged on a straight-line basis over the estimated useful lives of the assets.

Donations

Donations received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and/or nature of any donor restrictions.

All donor-restricted support is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction. When a restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, the restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

Cash Equivalents

For purposes of the statements of cash flows, cash equivalents include time deposits, certificates of deposit, and all highly liquid debt instruments with original maturities of three months or less.

Use of Estimates

The process of preparing financial statements in conformity with accounting principles generally accepted in the United States of America requires the use of estimates and assumptions regarding certain types of assets, liabilities, revenues and expenses. Such estimates primarily relate to unsettled transactions and events as of the date of the financial statements. Accordingly, upon settlement, actual results may differ from estimated amounts.

Expense Allocation

The costs of providing various programs and other activities have been summarized on a functional basis in the Statement of Activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Notes to the Financial Statements (Continued)
December 31, 2017 and 2016

Note 2 - Mortgage Payable

There is no outstanding debt at December 31, 2017. If debt were reported, it would be reported in the current portion of long-term debt on the statement of financial position.

The mortgage carried an interest rate of 4.65%, was due on December 1, 2017, payable in monthly installments of \$1,354. The note does not allow for prepayments without penalty. The note is secured by a mortgage on land and building located at 33 N. Grubb St., Columbus, Ohio.

The book value of the property as of December 31, 2017 was \$882,013 (net).

Note 3 - Defined Contribution Plan

HFF established a qualified 401(k) Defined Contribution Plan beginning January 1, 2006. All employees are eligible to participate the first day of the month following the date they become 21 years of age and obtain 6 months of employment. Employees may elect to defer a portion of their compensation for contribution to the plan. HFF as the employer will contribute 50% for every dollar of employee elective deferrals up to a total employer contribution totaling 2% of the employee's annual compensation. The plan includes the following vesting schedule:

Less than 1 year of service:

0% vested

1 year of service:

25% vested

2 years of service:

50% vested

3 years of service:

75% vested

4+ years of service:

100% vested

HFF's total contributions to the 401(k) Defined Contribution Plan totaled \$12,708 and \$9,433 for the years ended December 31, 2017 and 2016, respectively.

Note 4 - Net Assets

Unrestricted Net Assets

Unrestricted net assets may be used by HFF to achieve any of HFF's purposes.

Notes to the Financial Statements (Continued)
December 31, 2017 and 2016

Note 4 – Net Assets (Continued)

Temporarily Restricted Net Assets

Temporarily restricted net assets for December 31, 2017 are comprised of the following:

<u>Purpose</u>	Balance 12/31/16	Current Donations	Restrictions <u>Satisfied</u>	Balance <u>12/31/17</u>
21st Century Grant	\$	\$ 97,090	\$ (97,090)	\$
AEP – 2015 & 2016 CHFH Sponsorships	15,000		(15,000)	
Battelle – Project Based Learning	746		(352)	394
Battelle & Buck – STEAM	38,048	50,038	(54,842)	33,244
Bonner Family Foundation	41,219	500 per 500	(41,219)	
Bonner - Beyond Housing & Rapid Rehousing	50,000	15,000	(37,096)	27,904
CDL Driver	8,200		(8,200)	
Columbus Realtors – Laundry Facility	2,572	928		3,500
Community Shelter Board – Reimbursement		600,193	(600,193)	***
Dowd – Believe In Me Program	1,320	500	(1,820)	
First Community Emergency Assistance	1,116		(153)	963
Harry C Moores Foundation		12,000		12,000
Ingram-White Castle – 2016 – 2018 Pledge	39,204		(20,834)	18,370
Ingram White Castle – 2018 Cap Improvemen	ts	25,000		25,000
L Brands	3,558		(3,558)	
Montei Foundation – Reading Program	11,250		(11,250)	
Osteopathic Heritage Foundation – Roof	35,000		(28,565)	6,436
Reading Specialist	6,196		(6,196)	
Reinberger Foundation	10,000		(10,000)	
Rock City Church – Coats	877		(877)	
Rutherford Foundation – Multi-Year Pledge	83,575		(38,900)	74,675
Shortfall at Dowd	38,614	10,000	(22,938)	25,676
Siemer & First Community – Beyond Housing	16,461	43,000	(45,254)	14,206
Spark	59,498	11,025	(39,813)	30,710
State of Ohio Food Program – Reimbursemen	t	40,066	(40,066)	
TANF – Summer Program	****	100,062	(100,062)	
TANF Spark Grant – Reimbursement		<u>194,842</u>	<u>(194,842</u>)	
	\$ <u>462,454</u>	\$ <u>1,199,744</u>	\$ <u>(1,419,120)</u>	\$ <u>243,078</u>

Changes in pledge value of \$884 on restricted grants (Ingram-White Castle, Rutherford, and the Dowd Shortfall grants) included on the statement of activities are included as a reduction of Restrictions Satisfied above.

Notes to the Financial Statements (Continued)
December 31, 2017 and 2016

Note 4 - Net Assets (Continued)

Temporarily Restricted Net Assets

Temporarily restricted net assets for December 31, 2016 are comprised of the following:

<u>Purpose</u>	Balance <u>12/31/15</u>	Current <u>Donations</u>	Restrictions <u>Satisfied</u>	Balance <u>12/31/16</u>
21st Century Grant	\$	\$ 217,843	\$ (217,843)	\$
ABB – Appliances	3,133		(3,133)	
AEP – 2015 & 2016 CHFH Sponsorships	15,000	15,000	(15,000)	15,000
Anderson Foundation – Partition System	1,000		(1,000)	
Battelle – Project Based Learning	5,097		(4,351)	746
Battelle & Buck – STEAM		52,641	(14,593)	38,048
Bonner Family Foundation	68,237		(27,018)	41,219
Bonner - Beyond Housing & Rapid Rehousing		50,000		50,000
Buck		10,000	(10,000)	·
CDL Driver	24,062		(15,862)	8,200
Columbus Board of Realtors – Book Shelves		3,200	(3,200)	
Columbus Foundation – Christmas Trees		1,500	(1,500)	
Columbus Foundation – School Success		31,582	(31,582)	just and have
Columbus Realtors – Laundry Facility	2,572		·	2,572
Community Shelter Board – Reimbursement		608,555	(608,555)	***
Dowd – Believe In Me Program	3,927	3,759	(6,366)	1,320
First Community Emergency Assistance	2,025		(909)	1,116
Ingram-White Castle – 2016 – 2018 Pledge	58,831		(19,627)	39,204
L Brands		30,000	(26,442)	3,558
Mercator	980		(980)	
Montei Foundation – Bus		30,000	(30,000)	
Montei Foundation – Reading Program	15,000		(3,750)	11,250
Osteopathic Heritage Foundation – Roof		35,000		35,000
Promedica – Sporting Events		1,000	(1,000)	
Reading Specialist	17,229		(11,033)	6,196
Reinberger Foundation		10,000		10,000
Rock City Church – Coats	ma 600 mm	6,356	(5,479)	877
Rutherford Foundation – Multi-Year Pledge	87,175		(3,600)	83 <i>,</i> 575
Shortfall at Dowd	49,220		(10,606)	38,614
Siemer & First Community – Beyond Housing	949 344 SA	18,000	(1,539)	16,461
Spark	37,843	42,988	(21,333)	59,498
State of Ohio Food Program – Reimbursemen	t	44,381	(44,381)	
TANF – Summer Program		96,500	(96,500)	
TANF Spark Grant – Reimbursement		<u>88,755</u>	<u>(88,755)</u>	
	\$ <u>391,331</u>	\$ <u>1,397,060</u>	\$ <u>(1,325,937)</u>	\$ <u>462,454</u>

Changes in pledge value of \$(2,818) on restricted grants (Ingram-White Castle, Rutherford, and the Dowd Shortfall grants) included on the statement of activities are included as a reduction of Restrictions Satisfied above.

Notes to the Financial Statements (Continued)
December 31, 2017 and 2016

Note 5 - Donated Services and Materials

HFF receives donated services consisting of professional and general volunteer hours and donated materials. In accordance with Accounting Standards Codification (ASC) 958-605, the contribution of services are recognized in the financial statements if the services received (a) create or enhance non-financial assets or (b) require specialized skills that are provided by individuals possessing those skills and would typically need to be purchased if not provided by donation. Rates used in the calculations of the professional volunteer services are based on the average rate charged by the respective professions in the Columbus area.

A summary of donated services follows:

	<u>2017</u>	<u> 2016</u>
Professional services and materials	\$2,619	\$16,800
Hope Takes Flight Fundraiser	12,323	
Supplies for Families	<u>49,800</u>	
	\$64,742	\$16,800

HFF has general volunteer hours for various operations. General volunteer hours have not been recognized in the financial statements because they do not meet the criteria of Accounting Standards Codification (ASC) 958-605 "Not-For-Profit Entities — Revenue Recognition". Estimated hours of general volunteer service received were 3,858 for 2017 and 3,936 for 2016.

HFF also receives various small (under \$1,000) donations of food, clothing and household items. The value of these items is not reflected in these statements since it is not susceptible to objective measurement or valuation.

Note 6 - Concentration of Business Risk

HFF has concentrated its credit risk for cash by maintaining deposits in banks located within the same geographic region. During 2017 and 2016, HFF's cash accounts were insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000 per banking institution. HFF has amounts on deposit in excess of the insured limits. HFF does not deem there to be a significant risk associated with the deposits in excess of insured limits given the reputation and financial stability of the banking institutions. HFF continuously reviews and manages their banking relationships to mitigate any risks associated with deposits in excess of insured limits.

HFF donors are located primarily in the Central Ohio area.

During 2017, HFF received \$600,080 (approximately 27% of its revenues) from an arrangement with The Community Shelter Board, \$294,905 (approximately 13% of its revenues) from a Franklin County TANF grants, and another \$213,091 (approximately 10% of its revenues) from special events held throughout the year.

During 2016, HFF received \$608,555 (approximately 28% of its revenues) from an arrangement with The Community Shelter Board, \$217,843 (approximately 10% of its revenues) from a 21st Century grant, and another \$240,182 (approximately 11% of its revenues) from special events held throughout the year.

Notes to the Financial Statements (Continued)
December 31, 2017 and 2016

Note 7 — Capital Lease

During 2010, HFF entered into an agreement to lease two copiers under a capital lease. The economic substance of the lease is that HFF is financing the acquisition of the assets through the lease. Accordingly, the copiers contained in the capital lease are recorded in HFF's assets and liabilities. In accordance with ASC 840, the amount capitalized was the present value of future cash flows at an imputed discount rate of 6% (\$16,529), which is less than the fair market value of the copier (\$18,420). In August 2015, the terms of this lease were satisfied.

In October 2015, HFF entered a new capital lease for two copiers. In accordance with ASC 840, the amount capitalized was the present value of future cash flows at an imputed discount rate of 4.5% (\$17,295), which approximates the fair market value of the copiers.

The aforementioned-leased assets are included in the financial statements at December 31, 2017 and 2016 as follows:

	<u>2017</u>	<u> 2016</u>
Equipment	\$17,295	\$17,295
Accumulated Depreciation	(<u>8,648</u>)	(<u>5,189</u>)
Net	\$ <u>8,647</u>	\$ <u>12,106</u>
Depreciation Expense	\$ <u>(3,459)</u>	\$ <u>(3,459)</u>

The lease agreement contains a bargain purchase option at the end of the lease term. The following is a schedule by years of future minimum payments required under the lease obligation:

<u>Year Ending:</u>	
2018	\$ 3,869
2019	3,869
2020	<u>2,902</u>
	\$10,640
Imputed interest	(<u>1,128</u>)
Present value of future minimum lease payments	\$ <u>9,512</u>

HFF has elected to recognize imputed interest using a straight-line method, which does not materially differ from the GAAP-prescribed Interest Method (ASC 835-30-20).

Notes to the Financial Statements (Continued)
December 31, 2017 and 2016

Note 8 - Related Party Transactions

During 2016, HFF received \$1,103 of donated printing services from a company affiliated with a board member and another \$4,500 of donated marketing services from a company owned by a board member. No amounts were received from related parties in 2017.

No amounts were due to or from a related party at December 31, 2017 or 2016.

Note 9 - Pledges Receivable

Included in the 2017 grants and accounts receivable balance on the statements of financial position are two grants. The Rutherford Foundation grant stipulates that an amount of \$30,000 is to be paid in the next year. An Ingram-White Castle grant also stipulates that an amount of \$20,000 is to be paid in the next year. These grants are expected to be fully collectible.

Included in the 2016 grants and accounts receivable balance on the statements of financial position are three grants. One stipulates that an amount of \$30,000 be paid in each of the next two years. Another grant stipulates that an amount of \$20,000 be paid in each of the next two years. The third grant is payable in the next year in the amount of \$10,000. These grants are expected to be fully collectible.

	<u>2017</u>	<u>2016</u>
Grants Less: Discount to net present value	\$50,000 	\$110,000 <u>884</u>
Net Pledges as of December 31	\$ <u>50,000</u>	\$ <u>109,116</u>

Notes to the Financial Statements (Continued)
December 31, 2017 and 2016

Note 11 - Fair Value of Assets

HFF adopted Accounting Standards Codification 825 "Financial Instruments" (ASC 825). ASC 825 establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value and gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy under ASC 825 are as follows:

Level 1 Inputs that reflect unadjusted quoted prices in active markets for identical assets or liabilities that the Fund has the ability to access at the measurement date;

Level 2 Inputs other than quoted prices that are observable for the asset or liability either directly or indirectly, including inputs in markets that are not considered to be active;

Level 3 Inputs that are unobservable.

Inputs are used in applying the various techniques and broadly refer to the assumptions that market participants use to make valuation decisions, including assumptions about risk. Inputs may include price information, volatility, statistics, specific and broad credit data, liquidity statistics, and other factors. A financial instrument's level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. However, the determination of what constitutes "observable" requires significant judgment by management. Management considers observable data to be that market data which is readily available, regularly distributed or updated, reliable and verifiable, not proprietary, and provided by independent sources that are actively involved in the relevant market. The categorization of a financial instrument within the hierarchy is based upon the pricing transparency of the instrument and does not necessarily correspond to the manager's perceived risk of that instrument.

In making the aforementioned valuations, management will consult with their brokers, investment managers and various other entities in analyzing data which determines fair market values.

Fair values of assets measured on a recurring basis at December 31, 2017 are as follows:

		Quoted Prices	Significant	
		In Active Markets	Other	Significant
		For Identical	Observable	Unobservable
	Fair	Assets	Inputs	Inputs
Funds held by	<u>Value</u>	<u>(Level 1)</u>	(Level 2)	<u>(Level 3)</u>
The Columbus Foundation	\$89,089		\$89,089	\$

Fair values of assets measured on a recurring basis at December 31, 2016 are as follows:

		Quoted Prices	Significant	
		In Active Markets	Other	Significant
		For Identical	Observable	Unobservable
	Fair	Assets	Inputs	Inputs
Funds held by	<u>Value</u>	<u>(Level 1)</u>	<u>(Level 2)</u>	<u>(Level 3)</u>
The Columbus Foundation	\$54,743	20 pa 24	\$54,743	\$

Notes to the Financial Statements (Continued)
December 31, 2017 and 2016

Note 12 - Funds Held by The Columbus Foundation

In December 2015, HFF transferred assets to The Columbus Foundation, a federated fundraising organization, to establish a fund for HFF's own benefit. It is the hope of HFF that other individuals, organizations and corporations will also add to the fund. The fund shall be administered subject to all the terms and conditions as provided for in the Articles of Incorporation and Code of Regulations establishing the Columbus Foundation. As a component fund of The Columbus Foundation it is subject to the variance power of the board of The Columbus Foundation but because HFF established the fund naming itself as the sole beneficiary the funds belong solely to HFF and, accordingly, are reflected as an asset in the financial statements. The entire fund may be distributed to HFF with the approval of at least a two-thirds majority vote of the board of HFF. The fund is carried at its fair market value of \$89,089 and \$54,743 at December 31, 2017 and 2016, respectively. Activity in this fund is as follows for the years ended December 31:

	<u>2017</u>	<u>2016</u>
Beginning Balance at January 1:	\$54,743	\$50,227
Contributions	24,870	
Withdrawals		
Interest and Dividends	2,310	1,495
Administration Fees	(270)	(250)
Unrealized/Realized Gains and Losses	<u>7,436</u>	<u>3,271</u>
Ending Balance at December 31:	\$ <u>89,089</u>	\$ <u>54,743</u>

Note 13 - Temporary Assistance For Needy Family Pass-Through Funding

Beginning in 2015, HFF agreed to facilitate a Temporary Assistance for Needy Families (TANF) grant between the Department of Jobs and Family Services and three third-party service providers. HFF obtains reimbursement submissions from the pass-through third-party service providers and subsequently submits a reimbursement request from the Department of Jobs and Family Services. Upon receipt of funds from the Department of Jobs and Family Services the funds are passed through to the third-party service providers. Revenue and expenses related to this transaction are shown as other income and expenses on the statements of activities for 2017 and 2016.

Note 14 - Subsequent Events

Subsequent events were evaluated through August 1, 2018, which is the date the financial statement were available to be issued.

REPORT ON FEDERAL AWARDS IN ACCORDANCE WITH OMB COMPLIANCE SUPPLEMENT FEDERAL ENTITY IDENTIFICATION NUMBER 31-1179492 FOR THE YEAR ENDED DECEMBER 31, 2017

SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS FOR THE YEAR ENDED DECEMBER 31, 2017

Federal Grantor/Pass-Through Grantor/Program Title	CFDA* <u>Number</u>	Passed Through To <u>Subrecipients</u>	Total <u>Expenditures</u>
U.S. Department of Agriculture Passed Through Ohio Department of Education Child and Adult Care Food Program	10.558	\$ <u> </u>	\$ <u>46,442</u>
Total U.S. Department of Agriculture		0	46,442
U.S. Department of Housing and Urban Development Passed Through Community Shelter Board			
Emergency Solutions Grant Programs	14.231	0	<u>356,729</u>
Total U.S. Department of Housing and Urban De	evelopment	0	<u>356,729</u>
U.S. Department of Education			
Passed Through Educational Service Center of Central O Twenty-First Century Community Learning Centers	hio 84.287	0	99,715
Total U.S. Department of Education		0	<u>99,715</u>
U.S. Department of Health and Human Services Passed Through Franklin County Department of Jobs and	d Family Services		
Temporary Assistance for Needy Families	93.558	<u>272,669</u>	<u>295,203</u>
Total U.S. Department of Health and Human Se	rvices	272,669	<u>295,203</u>
Total Expenditure of Federal Awards		<u>272,669</u>	\$ <u>798,089</u>

^{*} CFDA = Catalog of Federal Domestic Assistance

NOTES TO SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS FOR THE YEAR ENDED DECEMBER 31, 2017

Note 1 - Basis of Presentation

The accompanying schedule of expenditures of federal awards (the "Schedule") includes the federal grant activity of HFF under programs of the federal government for the year ended December 31, 2017. The information in this schedule is presented in accordance with the requirements of the Office of Management and Budget (OMB) Compliance Supplement. Because the schedule presents only a selected portion of the operations of HFF, it is not intended to and does not present the financial position, changes in net assets or cash flows of HFF.

Note 2 - Summary of Significant Accounting Policies

The Schedule has been prepared on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards,* wherein certain types of expenditures are not allowable or are limited as to reimbursement. HFF did not elect to use the 10% de minimis indirect cost rate.

INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Directors of The Homeless Families Foundation (hereafter "HFF") Columbus, Ohio

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of HFF (a nonprofit organization), which comprise the statement of financial position as of December 31, 2017, and the related statements of activities, cash flows, and functional expenses for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated August 1, 2018.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the HFF's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of HFF's internal control. Accordingly, we do not express an opinion on the effectiveness of HFF's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether HFF's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

Alphi Sull & Compryler August 1, 2018

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR EACH MAJOR PROGRAM; REPORT ON INTERNAL CONTROL OVER COMPLIANCE; AND REPORT ON SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS REQUIRED BY THE UNIFORM GUIDANCE

To the Board of Directors of The Homeless Families Foundation (hereafter "HFF") Columbus, Ohio

Report on Compliance for Each Major Federal Program

We have audited HFF's compliance with the types of compliance requirements described in the *OMB Compliance Supplement* that could have a direct and material effect on each of HFF's major federal programs for the year ended December 31, 2017. HFF's major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

Management's Responsibility

Management is responsible for compliance with the requirements of laws, regulations, contracts, and grants applicable to its federal programs.

Auditor's Responsibility

Our responsibility is to express an opinion on compliance for each of HFF's major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. Code of Federal Regulations Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about HFF's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of HFF's compliance.

Opinion on Each Major Federal Program

In our opinion, HFF complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended December 31, 2017.

Report on Internal Control Over Compliance

Management of HFF is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered HFF's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of HFF's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Report on Schedule of Expenditures of Federal Awards Required by the Uniform Guidance

We have audited the financial statements of HFF as of and for the year ended December 31, 2017, and have issued our report thereon dated August 1, 2018, which contained an unmodified opinion on those financial statements. Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of expenditures of federal awards is presented for purposes of additional analysis as required by the Uniform Guidance and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the schedule of expenditures of federal awards is fairly stated in all material respects in relation to the financial statements as a whole.

Milledier & Company LCP August 1, 2018

NOTES TO FINANCIAL STATEMENTS December 31, 2017

SCHEDULE OF FINDINGS AND QUESTIONED COSTS

Part A:

Summary of Audit Results:

- 1. The auditor's report expresses an unmodified opinion on the financial statements of HFF.
- 2. The audit of the financial statements did not disclose any reportable conditions in the report.
- 3. No instance of noncompliance material to the financial statements of HFF were disclosed during the audit.
- 4. No material weaknesses were identified during the audit of the major federal award program.
- 5. The auditor's report on compliance for the major federal award program for HFF expresses an unmodified opinion.
- 6. There were no audit findings relative to the major federal award program for HFF to be reported in Part C of this schedule.
- 7. The program tested as a major program was: CFDA 93.558
- 8. The threshold for distinguishing Types A and B programs was \$750,000.
- 9. HFF was determined to be a low risk auditee.

Part B:

Findings at the financial statement level: None

Part C:

Findings and Questioned Costs - Major Federal Award Program Audit: None

NOTES TO FINANCIAL STATEMENTS December 31, 2017

SUMMARY SCHEDULE OF PRIOR AUDIT FINDINGS

Prior Audit Reports

None.